

REPRESENTATIVE USE CASE

Multi-Cloud Management and Governance

Implementation of a multi-cloud management strategy that provides unified visibility, governance, and operational tooling across AWS, Azure, and other cloud environments, preventing cloud sprawl while enabling teams to use the best platform for each workload.

PRACTICE

Cloud & Edge Platforms

CLIENT PROFILE

Federal organization operating across multiple cloud providers (AWS, Azure, GCP) needing unified governance, cost management, and operational tooling across all environments

Challenge

- Inconsistent security policies and configurations across multiple cloud providers
- No unified view of costs, resources, and compliance across cloud environments
- Teams operating in silos with provider-specific tooling and expertise

Approach

- Implement cloud management platform providing unified visibility across all cloud environments
- Establish consistent security policies, guardrails, and compliance monitoring across providers
- Deploy unified cost management with allocation, budgeting, and optimization reporting
- Standardize operational practices with cross-cloud automation and runbooks

Typical Outcomes

- Single-pane visibility into resources, costs, and compliance across all cloud environments
- Consistent security posture and policy enforcement regardless of cloud provider
- Optimized cloud spend with actionable cost allocation and reduction recommendations

Procurement Paths

- NASA SEWP V and SEWP VI for cloud management and governance platforms
- GSA MAS for multi-cloud architecture and operations services
- CIO-CS (NITAAC) for enterprise cloud management solutions

Compare vehicles and ordering steps on **How to buy**.

Partner Technology Examples

- VMware
- AWS GovCloud
- Microsoft Azure Gov
- Palo Alto Networks

This is a representative use case. To request a briefing or a quote, contact Norseman Defense Technologies at 410.579.8600 or sales@norseman.com.